



The 2010 GMDC Health Beauty Wellness Marketing Conference

CCC Meetings - Royal Ballroom

GMDC would like to gratefully acknowledge all companies that participated in the 2010 HBW Marketing Conference sponsorship program:

10 Big Y Foods, Inc.	19 W. Lee Flowers & Co., Inc.	29 Weis Markets, Inc.	39 Grand Union Family Markets	48 Scolari's Food & Drug Company	66 Select Nutrition Distributors	85 Meijer, Inc.	105 GMDC Membership Survey
9 Associated Grocers, Inc. - Baton Rouge	18 K-VA-T Food Stores, Inc.	28 Weis Markets, Inc.	38 C&S Wholesale Grocers, Inc.	47 Tops Markets, LLC	75 Meijer, Inc.	95 Puerto Rico Merchandising Inc.	104 The Bazaar, Inc.
8 Price Chopper Supermarkets	17 Price Chopper Supermarkets	27 Nugget Market, Inc.	37 C&S Wholesale Grocers, Inc.	46 Food 4 Less - Gong Supermarkets	74 Meijer, Inc.	94 Independent Pharmacy Cooperative	103 Promotions Unlimited
	16 Acme Fresh Market		36 Ross Stores	56 Tops Markets, LLC	73 H - E - B	93 Starcrest Products of California, Inc.	102 WinCo Foods, LLC
7 Grocers Supply Company, Inc.	15 Topco Associates LLC	26 BI-LO, LLC	35 BI-LO, LLC	55 United National Consumer Suppliers, Inc.	72 H - E - B	83 McLane Company, Inc.	
6 Giant Eagle, Inc.	14 Giant Eagle, Inc.	25 Rouses Enterprises, L.L.C.	34 Kinney Drugs, Inc.	63 Grocery Outlet Inc.	82 Quality King Distributors	92 CasAmerica Marine	
5 Haggen, Inc.	13 Marsh Supermarkets L.L.C.	24 Lowes Food Stores, Inc.	33 Ingles Markets, Inc.	62 General Wholesalers and Distributors, Inc.	81 General Merchandise Services	91 Buehler's Food Markets, Inc.	101 Kinray, Inc.
4 Associated Grocers of Florida, Inc.		23 Merchants Distributors, Inc.	32 United Supermarkets, L.L.C.	61 McKesson Corp.	80 Nash Finch Company	90 Dot Foods, Inc.	100 SUPERVALU International
3 Affiliated Foods Midwest Cooperative, Inc.	12 Roche Bros. Supermarkets, Inc.	22 Hy-Vee, Inc.	31 United Supermarkets, L.L.C.	53 McKesson Corp.	71 Unified Grocers	99 USA Drug	99 SUPERVALU Independant Sales and Marketing
2 Imperial Distributors, Inc.	11 Imperial Distributors, Inc.	21 Harris Teeter Supermarkets, Inc.	41 Raley's Family of Fine Stores	52 McKesson Corp.	70 QCI Direct	89 Cargo Largo	98 SUPERVALU INC.
1 Imperial Distributors, Inc.	10A LearnSomething Inc.	20 Harris Teeter Supermarkets, Inc.	40 Winn-Dixie Stores, Inc.	51 McKesson Corp.	69 Rosauers Supermarkets, Inc.	78 Reasor's Inc.	97 SUPERVALU INC.
				50 99 Cents Only Stores	59 Associated Wholesalers, Inc.	87 UNFI Specialty Distribution Services	96 SUPERVALU INC.
				49 99 Cents Only Stores	58 Associated Wholesalers, Inc.	86 LTA International	
				42 Ahold USA - MWBE	60 URM Stores, Inc.	77 Valu Merchandisers Company	
				43 Vitamin Discount Center	61 McKesson Corp.	76 Smith Drug Company	85A Recall InfoLink LLC
				44 [Grey Box]	62 General Wholesalers and Distributors, Inc.		
				45 [Grey Box]	63 Grocery Outlet Inc.		
				46 Food 4 Less - Gong Supermarkets	64 United National Consumer Suppliers, Inc.		
				47 Tops Markets, LLC	65 H.D. Smith Wholesale Drug Co.		
				48 Scolari's Food & Drug Company	66 Select Nutrition Distributors		

Friday Evening's Opening Reception Food Co-Sponsored by **BIC Corporation** and **Dickinson Brands Inc.**
 Friday Evening's Opening Reception Refreshments Co-Sponsored by **Beiersdorf Inc.** and **Humphreys Pharmacal Inc.**
 Saturday's Breakfast Sponsored Exclusively by **Bayer HealthCare Consumer Care**
 Saturday's Retailer/Wholesaler Focus Sessions Co-Sponsored by **Dickinson Brands Inc.** and **US Nutrition**
 Saturday's Lunch Sponsored by **Humphreys Pharmacal Inc.**
 Saturday's Educational Business Session Co-Sponsored by **Novartis Consumer Health, Inc.** and **Unilever**
 Saturday's Evening's Reception Sponsored Exclusively by **Alberto Culver Company**
 Saturday Evening's Food Co-Sponsored by **BIC Corporation** and **Kellogg Company**
 Saturday Evening's Refreshments Co-Sponsored by **Acosta Sales and Marketing Company, Beiersdorf Inc., Durex Consumer Products and Humphreys Pharmacal Inc.**
 Saturday Evening's Dinner Wine Sponsored Exclusively by **Novartis Consumer Health, Inc.**
 Saturday Evening's Centerpieces Sponsored Exclusively by **Dickinson Brands Inc.**
 Saturday Evening's Entertainment Sponsored by **The Member Companies of the HBW Advisory Board**
 Saturday Spouse Activity Sponsored Exclusively by **Dickinson Brands Inc.**
 Sunday's Breakfast Sponsored Exclusively by **Bayer HealthCare Consumer Care**
 Sunday's Lunch Co-Sponsored by **Boehringer Ingelheim Consumer Healthcare Products** and **Humphreys Pharmacal Inc.**
 Sunday's Roundtables Session Sponsored Exclusively by **Lornamead Brands, Inc.**
 Sunday Evening's Reception Food Sponsored by **Dickinson Brands Inc.**
 Sunday Evening's Reception Refreshments Co-Sponsored by **BIC Corporation** and **Humphreys Pharmacal Inc.**
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 Totes Provided by **Akro-Miils/Buckhorn Inc.**

General Business Partner Sponsors:
Colgate-Palmolive Company
Coty Inc.
Pfizer Consumer Healthcare



Please refer to the Conference Guide for complete Wholesaler/Retailer attendee listings.

- 16 Acme Fresh Market**
Lisa McCormick, James Trout
- 3 Affiliated Foods Midwest Cooperative, Inc.**
Marsha Cleveland
- 42 Ahold USA-MWBE**
James Sturgis, Jr.
- 67 Associated Food Stores, Inc./Corp.**
Brian Duff, Tammy Marlowe, David Panter, Kristy Schanche
- 4 Associated Grocers of Florida, Inc.**
Rodney Dix, Charles Terry
- 9 Associated Grocers, Inc. - Baton Rouge**
Richard Boyd, Gerald Buckles
- 58 Associated Wholesalers, Inc.**
Mark Semprini
- 59 Associated Wholesalers, Inc.**
Michael Graves
- 104 Bazaar, Inc. (The)**
Dawn Albright, Tikia Pamas
- 10 Big Y Foods, Inc.**
Linda Schmidt, Jan Winn
- 26 BI-LO, LLC**
Bill Fishking
- 35 BI-LO, LLC**
Nikki Jordan
- 91 Buehler's Food Markets, Inc.**
Ron James, Christina Melillo
- 37 C&S Wholesale Grocers, Inc.**
James Dixon, Michael Kelly, David Lowe, Don Roettger, Raymond Schrupf
- 38 C&S Wholesale Grocers, Inc.**
James Dixon, Michael Kelly, David Lowe, Don Roettger, Raymond Schrupf
- 88 Cargo Largo**
Shannon Bush, Joe Magdziarz, Dee Pack
- 92 CasAmerica Marine**
John Woodruff
- 79 Chain Drug Marketing Association**
Judy Aspinall, Jaime Zaguroli
- 84 Costco Companies, Inc.**
Teresa Thompson
- 90 Dot Foods, Inc.**
Lee Leffers, Lauren Tracy
- 46 Food 4 Less - Gong Supermarkets**
Diane Gong, Douglas Gong, Tom Gong
- 68 Fresh Market**
Boyd Irving
- 81 General Merchandise Services**
Cindy Carman, James Donnelly, Mike Schmit
- 62 General Wholesalers and Distributors, Inc.**
Antulio Ocasio, Sarilu Ocasio
- 6 Giant Eagle, Inc.**
Mike Matscherz
- 14 Giant Eagle, Inc.**
Roy King
- 105 GMDC Membership Survey**
- 39 Grand Union Family Markets**
Robert Pikarsky
- 7 Grocers Supply Company, Inc.**
Hal Donnelly, Dave McKelvey, Stephen Spellicy
- 63 Grocery Outlet Inc.**
David Mohr
- 72 H - E - B**
Paul Gerner, Curt Mowen
- 73 H - E - B**
Greg Douglas
- 65 H.D. Smith Wholesale Drug Co.**
Adam DeFrates, Becky Nevill, Dennis Votaw
- 5 Haggen, Inc.**
Tamera Jones
- 20 Harris Teeter Supermarkets, Inc.**
Lori Exline, Rory Mecham
- 21 Harris Teeter Supermarkets, Inc.**
Rory Mecham, Matthew Zaharis
- 22 Hy-Vee, Inc.**
Karl Kruse, Andy Nielsen
- 1 Imperial Distributors, Inc.**
Kevin Howe
- 2 Imperial Distributors, Inc.**
Stephen Dubin
- 11 Imperial Distributors, Inc.**
Joe Kirby
- 94 Independent Pharmacy Cooperative**
Dean Slaughenhoup
- 33 Ingles Markets, Inc.**
Daniel Spears
- 34 Kinney Drugs, Inc.**
Robert Corcuera, Cheryl Taylor
- 101 Kinray, Inc.**
Carl LaBianco
- 18 K-VA-T Food Stores, Inc.**
Kimberly Fultz
- 10A LearnSomething Inc.**
Rick Fuelling
- 24 Lowes Foods Stores, Inc.**
Phillip Parker
- 86 LTA International**
Loyd Tomlinson
- 13 Marsh Supermarkets, L.L.C.**
Debra Curtis, Don Rix
- 51 McKesson Corp.**
Steve Fredrickson
- 52 McKesson Corp.**
Sharon Ng
- 53 McKesson Corp.**
Steve Standifer
- 61 McKesson Corp.**
John Essig, Christopher Savage
- 83 McLane Company, Inc.**
Phillip Horton
- 74 Meijer, Inc.**
Jacquelyn DeBruler
- 75 Meijer, Inc.**
Edward Stromzand
- 85 Meijer, Inc.**
Nathaniel Love, R.Ph.
- 23 Merchants Distributors, Inc.**
Tina Townsend
- 80 Nash Finch Company**
David Herbers, Aldo Rodriguez, Kim Schell
- 49 99 Cents Only Stores**
Michael Botterman
- 50 99 Cents Only Stores**
Michael Botterman, Susan Ford
- 27 Nugget Market, Inc.**
Josh Dwinell
- 8 Price Chopper Supermarkets**
Michael DeJulio
- 17 Price Chopper Supermarkets**
Ron Fenoff
- 103 Promotions Unlimited**
Dennis Casey
- 95 Puerto Rico Merchandising Inc.**
Allan Reyes
- 70 QCI Direct**
Ashley Phillips, Jeanne Wind
- 82 Quality King Distributors**
Steve Benson, Susan Murtha
- 41 Raley's Family of Fine Stores**
Kathy Williams
- 78 Reasor's Inc.**
Steve Lehto, Michael Todd
- 85A Recall InfoLink LLC**
Roger Hancock
- 12 Roche Bros. Supermarkets, Inc.**
Robert Annand, David Keenan
- 69 Rosauers Supermarkets, Inc.**
Nathan Acheson
- 36 Ross Stores**
Jessica Flanigan
- 25 Rouses Enterprises, L.L.C.**
Mike O'Shell
- 48 Scolari's Food & Drug Company**
Nick Barainca
- 66 Select Nutrition Distributors**
Raphael Barreto, Francine Bauer, Nicole D'Amico, Thomas Grillea
- 76 Smith Drug Company**
Rick Burton, Johnny Greer
- 30 Spartan Stores, Inc.**
Karen Bakewell, Gina Geglio, Ben Postma
- 93 Starcrest Products of California, Inc.**
Frank Grehm
- 96 SUPERVALU INC.**
Mark Carman
- 97 SUPERVALU INC.**
Arden Jergenson
- 98 SUPERVALU INC.**
Shellie Wood
- 99 SUPERVALU Independent Sales and Marketing**
Adam Vasel
- 100 SUPERVALU International**
Diane Maske, Amanda Nabors
- 15 Topco Associates LLC**
Tony Harrington, Montean Laporte, Donna Nasser, Carol Suchy
- 47 Tops Markets, LLC**
John Cole, Charles Lusk, Jr.
- 56 Tops Markets, LLC**
Carol Gilgunn, Lisa Matthews
- 87 UNFI Specialty Distribution Services**
Brian Cloutier, Athina Dever
- 71 Unified Grocers**
Pete Edmonds, Pat Larson, John Leonard
- 55 United National Consumer Suppliers, Inc.**
Sara Levine
- 64 United National Consumer Suppliers, Inc.**
Teresa Schneider
- 31 United Supermarkets, L.L.C.**
Belinda Jackson, Scott Preston
- 32 United Supermarkets, L.L.C.**
Tandy Arrant
- 60 URM Stores, Inc.**
Kimberley Nagy, Robert Swanson
- 89 USA Drug**
Jay Stroud
- 77 Valu Merchandisers Company**
Jim Binning, Bill Martin, Ken Nemeth
- 43 Vitamin Discount Center**
David Conner, Sarah Creter, Michael Downing, Michael Gore, Lottie Williams
- 19 W. Lee Flowers & Co., Inc.**
Susan Spring
- 28 Weis Markets, Inc.**
Kim Rowe
- 29 Weis Markets, Inc.**
Melanie Garrison
- 57 Western Family Foods, Inc.**
David Lander
- 102 WinCo Foods, LLC**
Denise Biencourt, Nancy Lebold, Richard Whitten
- 40 Winn-Dixie Stores, Inc.**
Erik Haines